

PROFORMA INCOME STATEMENT
PRACTICE #FC-677

| Corporate Tax Returns | 2015 | Adjustments | Proforma |
|--|------------------|----------------|------------------|
| Dr. Receipts | 891,481 | | 891,481 |
| Returns & Allowances | (4,584) | | (4,584) |
| Hgyiene 14% | 145,125 | | 145,125 |
| TOTAL INCOME | 1,032,022 | - | 1,032,022 |
| Advertising | 3,712 | | 3,712 |
| Auto & Truck ¹ | 11,410 | (11,410) | - |
| Bank Charges | 147 | | 147 |
| Compensation of Officers ² | 231,600 | (231,600) | - |
| Credit Card Discounts | 26,380 | | 26,380 |
| Depreciation ³ | 8,467 | (8,467) | - |
| Dues & Subscriptions | 2,613 | | 2,613 |
| Education Expenses ⁴ | 11,297 | (9,797) | 1,500 |
| Employee Benefit Programs | 7,931 | | 7,931 |
| HIPPA | 140 | | 140 |
| Insurance | 41,764 | | 41,764 |
| Interest ⁵ | 1,032 | (1,032) | - |
| Lab | 75,986 | | 75,986 |
| Laundry & Uniforms | 1,070 | | 1,070 |
| Legal & Accounting ⁶ | 8,240 | (3,240) | 5,000 |
| Meals & Entertainment 50% ⁷ | 4,462 | (4,462) | - |
| Miscellaneous | 843 | | 843 |
| Office Expense | 38,392 | | 38,392 |
| OSHA | 788 | | 788 |
| Pager | 974 | | 974 |
| Postage | 2,602 | | 2,602 |
| Professional Fees | 118,380 | | 118,380 |
| Rent ⁸ | 49,500 | 4,500 | 54,000 |
| Repairs & Maintenance | 10,669 | | 10,669 |
| Salaries & Wages | 266,516 | | 266,516 |
| Security | 561 | | 561 |
| Supplies | 76,513 | | 76,513 |
| Taxes & Licenses ⁹ | 37,290 | (13,304) | 23,986 |
| Telephone | 8,996 | | 8,996 |
| Tools | 3,875 | | 3,875 |
| Trash | 2,427 | | 2,427 |
| Travel ¹⁰ | 3,746 | (3,746) | - |
| Utilities | 10,159 | | 10,159 |
| TOTAL EXPENSES | 1,068,482 | | |
| TOTAL ADJUSTMENTS | | 282,558 | |
| TOTAL ADJUSTED EXPENSES | | | 785,924 |
| NET PROFIT | (36,460) | 282,558 | 246,098 |
| ADJUSTED NET PROFIT | | | 246,098 |

NOTES

- 1.) Auto: Considered of personal benefit to the Owner/Doctor.
- 2.) Compensation of Officer: Considered of personal benefit to the Owner/Doctor.
- 3.) Depreciation: Considered a non-cash expense.
- 4.) Education: Considered of personal benefit to the Owner/Doctor and an allowance was left for the year.
- 5.) Interest Expense: Assume Debt-Free. A new doctor will have their own debt structure as it pertains to the purchase of the practice.
- 6.) Legal & Professional: The adjusted amount shown is an estimated projection for this expense.
- 7.) Meals & Entertainment: Considered of personal benefit to the Owner/Doctor. to the purchase of the practice.
- 8.) Rent: The adjusted amount is a projection of anticipated rent to be paid by the purchaser based on fair market rental for the area.
- 9.) Taxes - Corporation: Considered of personal benefit to the Owner/Doctor.
- 10.) Travel: Considered of personal benefit the the Owner/Doctor.

****Above data has not been audited by Western Practice Sales/John M. Cahill Associates
It is the Buyer's responsibility to verify if information is true and correct.**