

PROFORMA INCOME STATEMENT

PRACTICE #DN-665 from P&L

	Jan - Dec 2016	Adjustments	Proforma
Gross Receipts	812,911		812,911
Net Receipts	812,911		812,911
Expenses:			
Accounting	700		700
Bank Charges	160		160
Computer Support/Repair	2,273		2,273
Credit/Insurance Database	1,321		1,321
Dental Supplies	41,687		41,687
Dues & Subscriptions	275		275
Equipment Purchase ¹	3,645	(3,645)	0
Insurance			
Business	1,587		1,587
Disability	2,619		2,619
Earthquake	1,103		1,103
Homeowners	4,504		4,504
Life ²	1,840	(1,840)	0
Workers Comp	4,239		4,239
Interest Expense ³	663	(663)	0
Laboratory	67,448		67,448
Licenses & Permits	2,227		2,227
Line of Credit ⁴	31,327	(31,327)	0
Merchant Charges	4,822		4,822
Office Supplies	7,741		7,741
Payroll Expenses	2,198		2,198
Pension & Profit Sharing			0
Employer Match (Simple IRA)	11,538		11,538
Employee IRA Contribution	25,860		25,860
Professional Development	279		279
Promotion ⁵	4,416	(4,416)	0
Reconciliation Discrepancies	(1)		(1)
Refunds	2,567		2,567
Rent ⁶		45,600	45,600
Condo Association	6,737		6,737
Repairs & Maintenance			
Building Repairs	356		356
Equipment Repair	1,585		1,585
Maintenance	9,434		9,434
Salaries & Wages			0
Doctor ⁷	196,572	(196,572)	0
Employee	193,697		193,697
Security	555		555
Taxes			0
California Sales	197		197
Federal ⁸	33,999	(33,999)	0
Payroll	98,951		98,951
Property - Home ⁹	15,232	(15,232)	0
Property - Office	12,234		12,234
State	10,519		10,519
Telephone	2,155		2,155
Utilities	2,850		2,850
Internet	1,038		1,038
Warranties	1,495		1,495
TOTAL EXPENSES	814,644		
TOTAL ADJUSTMENTS		(242,093)	
TOTAL ADJUSTED EXPENSES			571,056
NET PROFIT	(1,733)		241,855
ADJUSTED NET PROFIT			241,855

NOTES
1.) Equipment Purchase: Considered a non-recurring expense.
2.) Insurance - Life: Considered of personal benefit to the owner.
3.) Interest Expense: Assume Debt-Free. A new doctor will have his/her own debt structure as it pertains to the purchase of the practice.
4.) Line of Credit: Assume Debt-Free. A new doctor will have his/her own debt structure as it pertains to the purchase of the practice.
5.) Promotions: Considered of personal benefit to the owner.
6.) Rent: Seller owns building. Adjusted to represent rent new tenant would expect to pay at \$3,800/mon plus triple net.
7.) Officer Salary: Considered of personal benefit to the owner.
8.) Taxes-Federal: Owner's personal taxes. Considered non-practice related expense.
9.) Taxes-Property/Home: Owner's personal property. Considered non-practice related expense.
**Above data has not been audited by Western Practice Sales/John M. Cahill Associates. It is the Buyer's responsibility to verify if information is true and correct.