

PROFORMA INCOME STATEMENT
PRACTICE #GN-656

	Year end 2015	Adjustments	Proforma
Gross Receipts	469,006		469,006
Net Receipts	469,006		469,006
Expenses:			
Advertising	5,674		5,674
Amortization ¹	4,336	(4,336)	0
Automobile ²	2,070	(2,070)	0
Bank Charges	4,360		4,360
Computer Support & Supplies	1,478		1,478
Continuing Education	1,389		1,389
Dental Equipment ³	5,848	(5,848)	0
Dental Supplies	27,921		27,921
Depreciation ⁴	9,894	(9,894)	0
Dues & Subscriptions	3,190		3,190
Hardware	78		78
Insurance	8,077		8,077
Interest Expense ⁵	22	(22)	0
Janitorial	1,763		1,763
Laboratory (Outside Services)	29,902		29,902
Legal & Professional	1,060		1,060
Meals & Entertainment ⁶	48	(48)	0
Meetings	282		282
Miscellaneous	3,303		3,303
Office Expense	15,924		15,924
Pension & Profit Sharing ⁷	18,051	(15,000)	3,051
Postage	1,313		1,313
Refunds	5,594		5,594
Rent ⁸		22,800	28,000
Repairs & Maintenance	5,232		5,232
Salaries & Wages	90,718		90,718
Security	300		300
Taxes & Licenses	15,564		15,564
Telephone	6,423		6,423
Trash Disposal	429		429
Travel ⁹	630	(630)	0
Uniforms	1,388		1,388
Utilities	5,927		5,927
TOTAL EXPENSES	278,188		
TOTAL ADJUSTMENTS		(15,048)	
TOTAL ADJUSTED EXPENSES			268,340
NET PROFIT	190,818		200,666
ADJUSTED NET PROFIT			200,666

NOTES

- 1.) Amortization: Considered a non-cash expense.
- 2.) Automobile: Considered of personal benefit to the owner.
- 3.) Dental Equipment: Considered a one-time, non-recurring expense.
- 4.) Depreciation: Considered a non-cash expense.
- 5.) Interest Expense: Assume Debt-Free. A new doctor will have his/her own debt structure as it pertains to the purchase of the practice.
- 6.) Meals and Entertainment: Considered of personal benefit to the owner.
- 7.) Pension & Profit Sharing: Estimated 80% adjustment considered of personal benefit to the owner.
- 8.) Rent: Seller owns building. Adjusted for amount that new owner should expect to pay for rent. Monthly rent amount to be \$1,900.00, which equated to \$22,800 annually.
- 9.) Travel: Considered of personal benefit to the owner.

****Above data has not been audited by Western Practice Sales/John M. Cahill Associates. It is the Buyer's responsibility to verify if information is true and correct.**