

**PROFORMA INCOME STATEMENT**  
PRACTICE #FC-489

S Corp Tax Return	2014	Adjustments	Proforma
Dr. Receipts	690,327		690,327
Returns & Allowances	(10,624)		(10,624)
Hygiene (2014 Comp Report)	159,200		159,200
Other Income (Rental Income) <sup>1</sup>	4,500	(4,500)	-
<b>TOTAL INCOME</b>	<b>843,403</b>	<b>(4,500)</b>	<b>838,903</b>
Advertising & Promotions	20,810		20,810
Bank Charges	7,915		7,915
Building Insurance* <sup>2</sup>	2,765	(2,765)	-
Car & Truck <sup>3</sup>	2,918	(2,918)	-
Depreciation <sup>4</sup>	34,946	(31,946)	3,000
Dues & Subscriptions	2,275		2,275
Education & Growth <sup>5</sup>	1,662	(162)	1,500
Employee Benefits Program	7,180		7,180
Insurance: Insurance	3,913		3,913
Insurance: Overhead <sup>6</sup>	557	(557)	-
Insurance: Professional Liability	2,281		2,281
Insurance: Workers Comp	3,311		3,311
Interest <sup>7</sup>	477	(477)	-
Janitorial	5,075		5,075
Lab	62,198		62,198
Laundry	104		104
Legal & Professional <sup>8</sup>	6,848	(1,848)	5,000
Meals & Entertainment	818		818
Miscellaneous	62		62
Office Expense	18,592		18,592
Payroll Service	1,725		1,725
Pension & Profit Sharing	4,167		4,167
Pharmaceuticals	266		266
Program Fees & Supplies <sup>5</sup>	4,414	(2,914)	1,500
Rent* <sup>9</sup>	18,325	24,875	43,200
Repairs & Maintenance <sup>10</sup>	13,200	(8,000)	5,200
Security	30		30
Supplies	56,131		56,131
Taxes & Licenses: Real Estate Taxes* <sup>2</sup>	3,581	(3,581)	-
Telephone	4,381		4,381
Travel <sup>11</sup>	399	(399)	-
Utilities	12,619		12,619
Wages	238,379		238,379
<b>TOTAL EXPENSES</b>	<b>542,324</b>		
<b>TOTAL ADJUSTMENTS</b>		<b>30,692</b>	
<b>TOTAL ADJUSTED EXPENSES</b>			<b>511,632</b>
<b>NET PROFIT</b>	<b>301,079</b>	<b>26,192</b>	<b>327,271</b>
<b>ADJUSTED NET PROFIT</b>			<b>327,271</b>

**NOTES**

- 1.) Other Income: Considered of personal benefit to owner/doctor.
- 2.) Building: Insurance & Taxes: These expenses have been adjusted out, if Buyer does not purchase Seller's 50% interest in the property
- 3.) Car & Truck: Considered of personal benefit to owner/doctor.
- 4.) Depreciation: Considered a non-cash expense. An adjustment for depreciation is made, leaving a fund for replacement of any hard assets/equipment.
- 5.) Education: Considered of personal benefit to current owner. An allowance is made for the year.
- 6.) Overhead Insurance: Considered of personal benefit to owner/doctor.
- 7.) Interest: Assume Debt-Free. A new doctor will have his/her own debt structure as it pertains to the purchase of the practice.
- 8.) Legal & Professional: The adjusted amount shown is an estimated projection for this expense.
- 9.) Rent: Seller's Real Estate Interest is available for purchase, if Buyer does not purchase the said Seller's 50% interest. The amount is a projection of anticipated rent to be paid by the purchaser based on fair market rental for the area in which the office is located including association fees.
- 10.) Repairs & Maintenance: The adjusted amount shown is an estimated projection for this expense.
- 11.) Travel: Considered of personal benefit to owner/doctor.

**\*\*Above data has not been audited by Western Practice Sales/John M. Cahill Associates. It is the Buyer's responsibility to verify if information is true and correct.**