

**PROFORMA INCOME STATEMENT**  
PRACTICE #FC-489

S Corp Tax Return	2013	Adjustments	Proforma
Dr. Receipts	641,230		641,230
Returns & Allowances	(9,053)		(9,053)
Hygiene 18%	140,758		140,758
<b>TOTAL INCOME</b>	<b>772,935</b>	<b>-</b>	<b>772,935</b>
Advertising & Promotions	23,861		23,861
Bank Charges	7,441		7,441
Building Insurance* <sup>1</sup>	1,799	(1,799)	-
Car & Truck <sup>2</sup>	2,944	(2,944)	-
Depreciation <sup>3</sup>	1,104	1,896	3,000
Dues & Subscriptions	2,207		2,207
Employee Benefits Program	12,089		12,089
Insurance: Insurance	4,239		4,239
Insurance: Professional Liability	2,281		2,281
Insurance: Workers Comp	4,205		4,205
Interest <sup>4</sup>	493	(493)	-
Janitorial	4,913		4,913
Lab	61,926		61,926
Legal & Professional	2,165		2,165
Meals & Entertainment <sup>5</sup>	1,181	(886)	295
Office Expense	28,644		28,644
Payroll Service	3,120		3,120
Pension & Profit Sharing	5,429		5,429
Pharmaceuticals	370		370
Program Fees & Supplies <sup>6</sup>	9,171	(7,671)	1,500
Rent* <sup>7</sup>	-	43,200	43,200
Repairs & Maintenance <sup>8</sup>	14,965	(9,765)	5,200
Supplies	55,035		55,035
Taxes & Licenses: Real Estate Taxes* <sup>1</sup>	3,583	(3,583)	-
Telephone	2,711		2,711
Travel <sup>9</sup>	502	(502)	-
Utilities	12,281		12,281
Wages	243,833		243,833
<b>TOTAL EXPENSES</b>	<b>512,492</b>		
<b>TOTAL ADJUSTMENTS</b>		<b>(17,453)</b>	
<b>TOTAL ADJUSTED EXPENSES</b>			<b>529,945</b>
<b>NET PROFIT</b>	<b>260,443</b>	<b>(17,453)</b>	<b>242,990</b>
<b>ADJUSTED NET PROFIT</b>			<b>242,990</b>

**NOTES**

- 1.) Building: Insurance & Taxes: These expenses have been adjusted out, if Buyer does not purchase Seller's 50% interest in the property
- 2.) Car & Truck: Considered of personal benefit to owner/doctor.
- 3.) Depreciation: Considered a non-cash expense. An adjustment for depreciation is made, leaving a fund for replacement of any hard assets/equipment.
- 4.) Interest: Assume Debt-Free. A new doctor will have his/her own debt structure as it pertains to the purchase of the practice.
- 5.) Meals & Entertainment: Considered of personal benefit to owner/doctor. An adjustment of 75% of the amount expensed was made to reflect the owner's personal expenses.
- 6.) Program Fees: Considered of personal benefit to current owner. An allowance is made for the year.
- 7.) Rent\*: Seller's Real Estate Interest is available for purchase, if Buyer does not purchase the said Seller's 50% interest. The amount is a projection of anticipated rent to be paid by the purchaser based on fair market rental for the area in which the office is located including association fees.
- 8.) Repairs & Maintenance: The adjusted amount shown is an estimated projection for this expense.
- 9.) Travel: Considered of personal benefit to owner/doctor.

**\*\*Above data has not been audited by Western Practice Sales/John M. Cahill Associates.  
It is the Buyer's responsibility to verify if information is true and correct.**