

PROFORMA INCOME STATEMENT
PRACTICE # IC-468

1120S Corporate Tax Returns	2013	Adjustments	Proforma
Dr. Receipts	668,874		668,874
Hygiene 18%	146,826		146,826
TOTAL INCOME	815,700	-	815,700
Advertising	4,039		4,039
Amortization ¹	14,775	(14,775)	-
Auto & Truck ²	862	(862)	-
Bank Charges	7,073		7,073
Compensation of Officers ³	113,783	(113,783)	-
Continuing Ed	1,195		1,195
Contracted Services	168,754		168,754
Depreciation ¹	36,206	(33,206)	3,000
Dues & Subscriptions	3,269		3,269
Insurance	25,117		25,117
Interest ⁴	9,981	(9,981)	-
Lab	108,541		108,541
Legal & Professional ⁵	12,991	(7,991)	5,000
Licenses & Permits	1,970		1,970
Meals & Entertainment	500		500
Office Expense	8,857		8,857
Payroll Taxes ⁶	24,468	(9,132)	15,336
Postage	100		100
Rent ⁷	16,545	28,455	45,000
Repairs & Maintenance	10,288		10,288
Salaries & Wages	170,402		170,402
Supplies	52,714		52,714
Telephone	5,261		5,261
Travel ⁸	224	(224)	-
Uniforms	226		226
Utilities	12,539		12,539
Workers Comp	3,089		3,089
TOTAL EXPENSES	813,769		
TOTAL ADJUSTMENTS		161,499	
TOTAL ADJUSTED EXPENSES			652,270
NET PROFIT	1,931	(161,499)	163,430
ADJUSTED NET PROFIT			163,430

NOTES

- 1.) Amortization & Depreciation: Considered a non-cash expense. An adjustment for depreciation is made, leaving a fund for replacement of any hard assets/equipment.
- 2.) Auto & Truck: Considered of personal benefit to current owner/doctor.
- 3.) Compensation of Officers: Considered of personal benefit to owner/doctor.
- 4.) Interest Expense: Assume Debt-Free. A new doctor will have his/her own debt structure as it pertains to the purchase of the practice.
- 5.) Legal & Professional: The adjusted amount shown is an estimated projection for this expense.
- 6.) Payroll Taxes: The adjustment shown is made to reflect payroll taxes attributed to current owner.
- 7.) Rent: The amount shown is an estimate of anticipated rent to be paid by the purchaser based on fair market rental for the area.
- 8.) Travel: Considered of personal benefit to owner.

****Above data has not been audited by Western Practice Sales/John M. Cahill Associates
It is the Buyer's responsibility to verify if information is true and correct.**