

## PROFORMA INCOME STATEMENT

### PRACTICE # JN-1301

	2019 S Corp	Adjustments	Proforma
Gross Receipts	338,476		338,476
<b>Net Receipts</b>	<b>338,476</b>		<b>338,476</b>
<b>Expenses:</b>			
Advertising	3,020		3,020
Automobile <sup>1</sup>	11,921	(11,921)	0
Dental Supplies	25,164		25,164
Depreciation <sup>2</sup>	16,620	(16,620)	0
Dues & Subscriptions <sup>3</sup>	11,143	(8,000)	3,143
Equipment Rental <sup>4</sup>	4,954	(4,954)	0
Gifts <sup>5</sup>	150	(150)	0
Insurance:	118		118
Liability	4,073		4,073
Worker's Comp	681		681
Independent Contractor <sup>6</sup>	6,280	(6,280)	0
Interest Expense <sup>7</sup>	3,500	(3,500)	0
Internet	1,420		1,420
Laboratory	13,083		13,083
Legal & Professional	2,955		2,955
Meals <sup>8</sup>	622	(622)	0
Merchant Account Fees	4,918		
Office Expense	1,075		1,075
Postage & Shipping	822		822
Rent	16,800		16,800
Repairs & Maintenance	90		90
Salaries & Wages	71,357		71,357
Salary-Officer <sup>9</sup>	92,500	(92,500)	0
Security	698		698
Taxes & Licenses	15,906		15,906
Telephone	3,352		3,352
Utilities	5,518		5,518
<b>TOTAL EXPENSES</b>	<b>318,740</b>		
<b>TOTAL ADJUSTMENTS</b>		<b>(144,547)</b>	
<b>TOTAL ADJUSTED EXPENSES</b>			<b>169,275</b>
<b>NET PROFIT</b>	<b>19,736</b>		<b>169,201</b>
<b>ADJUSTED NET PROFIT</b>			<b>169,201</b>

#### NOTES

- 1.) Automobile: Considered of personal benefit to the owner.
- 2.) Depreciation: Considered a non-cash expense.
- 3.) Dues & Subscriptions: Adjustment considered of personal benefit to the owner.
- 4.) Equipment Rental: Considered a non-recurring expense. Outstanding equipment leases are normally paid off from the proceeds from the sale of the practice.
- 5.) Gifts: Considered of personal benefit to the owner.
- 6.) Independent Contractor: Intermittent Orthodontist that assists with Ortho cases whose services may not be required by new owner.
- 7.) Interest Expense: Assume Debt-Free. A new doctor will have his/her own debt structure as it pertains to the purchase of the practice.
- 8.) Meals: Considered of personal benefit to the owner.
- 9.) Salary-Officer: Considered of personal benefit to the owner.

**\*\*Above data has not been audited by Western Practice Sales.  
It is the Buyer's responsibility to verify if information is true and correct.**