PROFORMA INCOME STATEMENT

PRACTICE #IN-1349

*Office closed 3 1/2 months due to Covid in 2020

| | 2020 S Corp | Adjustments | Proforma |
|-----------------------------------|-------------|-------------|----------|
| | | | |
| Gross Receipts | 325,389 | | 325,389 |
| Net Receipts | 325,389 | | 325,389 |
| Expenses: | | | |
| Accounting | 590 | | 590 |
| Advertising | 736 | | 736 |
| Amortization ¹ | 11,333 | (11,333) | 0 |
| Automobile ² | 1,575 | (1,575) | 0 |
| Bank Charges | 192 | | 192 |
| Computer Expenses | 6,841 | | 6,841 |
| Credit Card Fees | 2,724 | | 2,724 |
| Dental Supplies | 35,554 | | 35,554 |
| Depreciation ³ | 14,980 | (14,980) | 0 |
| Dues & Subscriptions ⁴ | 4,840 | (2,000) | 2,840 |
| Gifts ⁵ | 412 | (412) | 0 |
| Insurance | 10,193 | ì | 10,193 |
| Interest Expense ⁶ | 33,190 | (33,190) | 0 |
| Laboratory | 21,088 | ` ' ' | 21,088 |
| Laundry & Cleaning | 114 | | 114 |
| Licenses & Permits | 1,058 | | 1,058 |
| Meals ⁷ | 29 | (29) | 0 |
| Office Expense | 11,662 | ` | 11,662 |
| Postage | 142 | | 142 |
| Rent ⁸ | 36,900 | (17,916) | 18,984 |
| Repairs & Maintenance | 334 | , , | 334 |
| Salaries & Wages | 104,734 | | 104,734 |
| Salary-Officer ⁹ | 72,150 | (72,150) | 0 |
| Security | 1,112 | ,, | 1,112 |
| Taxes & Licenses ¹⁰ | 19,758 | (7,200) | 12,558 |
| Telephone | 3,863 | (1,=11) | 3,863 |
| Training & Seminars | 21 | | 21 |
| Utilities | 5,264 | | 5,264 |
| Waste - Medical | 212 | | 212 |
| | | | |
| TOTAL EXPENSES | 401,601 | | |
| TOTAL ADJUSTMENTS | · | (160,785) | |
| TOTAL ADJUSTED EXPENSES | | | 240,816 |
| NET PROFIT | (76,212) | | 84,573 |
| ADJUSTED NET PROFIT | | | 84,573 |

NOTES

- 1.) Amortization: Considered a non-cash expense.
- 2.) Automobile: Considered of personal benefit to the owner.
- 3.) Depreciation: Considered a non-cash expense.
- 4.) Dues & Subscriptions: Adjustment considered of personal benefit to the owner.
- 5.) Gifts: Considered of personal benefit to the owner.
- 6.) Interest Expense: Assume Debt-Free. A new doctor will have his/her own debt structure as it pertains to the purchase of the practice.
- 7.) Meals: Considered of personal benefit to the owner.
- 8.) Rent: Seller owns building. Adjustment reflects annual mortgage payment new Owner would expect to pay with purchase price of \$395,000 with 20% down, amortized for 25 yrs @ 3.5%. The monthly payment would be approximately \$1,581.97
- 9.) Salary-Officer: Considered of personal benefit to the owner.
- 10.) Taxes & Licenses: Adjusted Officer's estimated payroll taxes, considered personal benefit...

**Above data has not been audited by Western Practice Sales.

It is the Buyer's responsibility to verify if information is true and correct.