

**PROFORMA INCOME STATEMENT**  
PRACTICE # GN-1296

	2020 S Corp	Adjustments	Proforma
Gross Receipts	621,728		621,728
<b>Net Receipts</b>	<b>621,728</b>		<b>621,728</b>
<b>Expenses:</b>			
Advertising	75		75
Amortization <sup>1</sup>	15,805	(15,805)	0
Bank Charges	620		620
Dental Supplies	85,953		85,953
Dental Temps <sup>2</sup>	1,840	(1,840)	0
Depreciation <sup>3</sup>	12,297	(12,297)	0
Dues & Subscriptions <sup>4</sup>	7,761	(5,000)	2,761
Gifts <sup>5</sup>	192	(192)	0
Insurance	10,642		10,642
Interest Expense <sup>6</sup>	2,399	(2,399)	0
Janitorial	4,204		4,204
Laboratory	52,678		52,678
Legal & Professional	7,918		7,918
Meals <sup>7</sup>	39	(39)	0
Meetings & Education	3,009		3,009
Merchant Fees	5,993		5,993
Office Expense	5,882		5,882
Pension & Profit Sharing	4,178		4,178
Postage & Delivery	3		3
Printing & Reproduction	120		120
Rent <sup>8</sup>	30,000	(11,738)	18,262
Repairs & Maintenance	6,166		6,166
Salaries & Wages	190,142		190,142
Salary-Officer <sup>9</sup>	63,983	(63,983)	0
Taxes & Licenses <sup>10</sup>	27,036	(6,300)	20,736
Telephone	13,440		13,440
Uniforms	1,096		1,096
Utilities	5,905		5,905
<b>TOTAL EXPENSES</b>	<b>559,376</b>		
<b>TOTAL ADJUSTMENTS</b>		<b>(119,593)</b>	
<b>TOTAL ADJUSTED EXPENSES</b>			<b>439,783</b>
<b>NET PROFIT</b>	<b>62,352</b>		<b>181,945</b>
<b>ADJUSTED NET PROFIT</b>			<b>181,945</b>

**NOTES**

- 1.) Amortization: Considered a non-cash expense.
- 2.) Dental Temps: Considered a one-time, non-recurring expense, of personal benefit.
- 3.) Depreciation: Considered a non-cash expense.
- 4.) Dues & Subscriptions: Adjustment considered of personal benefit to the owner.
- 5.) Gifts: Considered of personal benefit to the owner.
- 6.) Interest Expense: Assume Debt-Free. A new doctor will have his/her own debt structure as it pertains to the purchase of the practice.
- 7.) Meals: Considered of personal benefit to the owner.
- 8.) Rent: Seller owns building. Adjusted to reflect estimated annualized rent expenses for new Buyer with \$380,000 mortgage with 20% deposit down and 25y payments @ 3.5%.
- 9.) Salary-Officer: Considered of personal benefit to the owner.
- 10.) Taxes & Licenses: Adjusted for Officer's estimated payroll taxes. Considered of personal benefit to the owner.

**\*\*Above data has not been audited by Western Practice Sales.  
It is the Buyer's responsibility to verify if information is true and correct.**