

PROFORMA INCOME STATEMENT

PRACTICE # DN-1305 *Profit & Loss*

**Office closed due to Covid from March 24 - June 1, 2020*

	Jan-Dec 2020	Adjustments	Proforma
Gross Receipts	561,593		561,593
Returns and Allowances	(1,427)		(1,427)
Net Receipts	560,166		560,166
Expenses:			
Advertising ¹	21,777	(4,057)	17,720
Automobile ²	1,079	(1,079)	0
Bank Charges	328		328
Computer Expenses ³	11,211	(11,211)	0
Dental Staffing - Ondonte	1,888		1,888
Depreciation ⁴	25,416	(25,416)	0
Equipment Rental ⁵	31,918	(31,918)	0
Insurance ⁶	17,440	(8,213)	9,227
Interest Expense ⁷	10,449	(10,449)	0
Laboratory	33,376		33,376
Legal & Professional	6,605		6,605
Meals ⁸	844	(844)	0
Merchant Fees	5,115		5,115
Office Expense	16,372		16,372
Outside Services	755		755
Rent	42,136		42,136
Repairs & Maintenance ⁹	11,082	(5,000)	6,082
Salaries & Wages	190,300		190,300
Supplies	55,959		55,959
Taxes & Licenses ¹⁰	56,078	(37,959)	18,119
Travel ¹¹	1,150	(1,150)	0
Uniforms	1,153		1,153
Utilities	13,626		13,626
Waste Disposal			0
TOTAL EXPENSES	556,057		
TOTAL ADJUSTMENTS		(137,296)	
TOTAL ADJUSTED EXPENSES			418,761
NET PROFIT	4,109		141,405
ADJUSTED NET PROFIT			141,405

NOTES

- 1.) Advertising: Consider non-recurring expense
- 2.) Automobile: Considered personal benefit to the owner.
- 3.) Computer Expense: Consider non-recurring expense
- 4.) Depreciation: Considered a non-cash expense.
- 5.) Equipment Rental: Considered a non-recurring expense. Outstanding equipment leases are normally paid off from the proceeds from the sale of the practice.
- 6.) Insurance: Considered personal benefit to the owner.
- 7.) Interest Expense: Assume Debt-Free. A new doctor will have his/her own debt structure as it pertains to the purchase of the practice.
- 8.) Meals: Considered of personal benefit to the owner.
- 9.) Repairs & Maintenance: Consider non-recurring expense
- 10.) Taxes & Licenses: Adjusted to normalize to what new owner should expect to pay.
- 11.) Travel: Consider non-recurring expense

****Above data has not been audited by Western Practice Sales.
It is the Buyer's responsibility to verify if information is true and correct.**