

PROFORMA INCOME STATEMENT

PRACTICE #CC-1302

**Office closed due to Covid from March 16 - June 1, 2020*

	Year end 2020	Adjustments	Proforma
Gross Receipts	425,631		425,631
Other Income ¹	22,143		22,143
Returns and Allowances	(2,197)		(2,197)
Net Receipts	445,577		445,577
Expenses:			
Accounting	4,325		4,325
Advertising	4,371		4,371
Automobile ²	621	(621)	0
Bank Charges	159		159
Consulting ³	3,210	(3,210)	0
Continuing Education	325		325
COVID Expenses ⁴	7,400	(7,400)	0
Dental Products for Resale	9,537		9,537
Dental Supplies	30,192		30,192
Depreciation ⁵	7,566	(7,566)	0
Dues & Subscriptions	1,869		1,869
Insurance	8,219		8,219
Interest Expense ⁶	22,283	(22,283)	0
Janitorial	2,885		2,885
Laboratory	30,949		30,949
Laundry & Cleaning	146		146
Licenses & Permits	989		989
Meals ⁷	320	(320)	0
Merchant Fees	12,281		12,281
Office Expense	8,858		8,858
Pension & Profit Sharing	921		921
Postage & Delivery	846		846
Refunds	368		368
Rent ⁸		46,800	46,800
Repairs & Maintenance	19,743		19,743
Salaries & Wages	177,792		177,792
Taxes & Licenses	19,315		19,315
Telephone	3,413		3,413
Tools ⁹	359	(359)	0
Uniforms	163		163
Utilities	9,498		9,498
TOTAL EXPENSES	388,923		
TOTAL ADJUSTMENTS		5,041	
TOTAL ADJUSTED EXPENSES			393,964
NET PROFIT	56,654		51,613
ADJUSTED NET PROFIT			51,613

NOTES

- 1.) Other Income: Represents income from Dental Products & HHS Grant Funds.
- 2.) Automobile: Considered of personal benefit to the owner.
- 3.) Consulting: Considered of personal benefit to the owner.
- 4.) COVID Expense: Considered one-time, non-recurring expense, of personal benefit to owner.
- 5.) Depreciation: Considered a non-cash expense.
- 6.) Interest Expense: Assume Debt-Free. A new doctor will have his/her own debt structure as it pertains to the purchase of the practice.
- 7.) Meals: Considered of personal benefit to the owner.
- 8.) Rent: Seller owns building, pays rent to Corporation @ \$3900/month annualized to \$46,800/yr.
- 9.) Tools: Considered a one-time, non-recurring expense.

****Above data has not been audited by Western Practice Sales.
It is the Buyer's responsibility to verify if information is true and correct.**