

PROFORMA INCOME STATEMENT

PRACTICE #IG-1309

	Year end 2019	Adjustments	Proforma
Gross Receipts	819,842		819,842
Returns and Allowances	(4,196)		(4,196)
Net Receipts	815,646		815,646
Expenses:			
Advertising	5,797		5,797
Association Dues	4,386		4,386
Automobile ¹	3,254	(3,254)	0
Bank Charges	5,419		5,419
Continuing Education	250		250
Dental Supplies	59,302		59,302
Depreciation ²	5,426	(5,426)	0
Dues & Subscriptions	3,057		3,057
Equipment Rental ³	8,496	(8,496)	0
Insurance	17,521		17,521
Interest Expense ⁴	1,351	(1,351)	0
Laboratory	63,762		63,762
Legal & Professional	9,410		9,410
Meals ⁵	913	(913)	0
Office Expense	42,475		42,475
Pension & Profit Sharing	7,896		7,896
Rent ⁶		30,000	30,000
Repairs & Maintenance	2,790		2,790
Salaries & Wages	175,415		175,415
Taxes & Licenses	21,838		21,838
Telephone	3,876		3,876
Utilities	7,557		7,557
TOTAL EXPENSES	450,191		
TOTAL ADJUSTMENTS		10,560	
TOTAL ADJUSTED EXPENSES			460,751
NET PROFIT	365,455		354,895
ADJUSTED NET PROFIT			354,895

NOTES

- 1.) Automobile: Considered of personal benefit to the owner.
- 2.) Depreciation: Considered a non-cash expense.
- 3.) Equipment Rental: Considered a non-recurring expense. Outstanding equipment leases are normally paid off from the proceeds from the sale of the practice.
- 4.) Interest Expense: Assume Debt-Free. A new doctor will have his/her own debt structure as it pertains to the purchase of the practice.
- 5.) Meals: Considered of personal benefit to the owner.
- 6.) Rent: Seller owns building. Adjusted to reflect fair market value rent or mortgage payment.

****Above data has not been audited by Western Practice Sales.
It is the Buyer's responsibility to verify if information is true and correct.**