

**PROFORMA INCOME STATEMENT**  
PRACTICE #EG-1255

	Year end 2019	Adjustments	Proforma
Gross Receipts	625,637		625,637
Other Income	160		160
<b>Net Receipts</b>	<b>625,797</b>		<b>625,797</b>
<b>Expenses:</b>			
Advertising	730		730
Amortization <sup>1</sup>	171	(171)	0
Automobile <sup>2</sup>	1,526	(1,526)	0
Bank & Merchant Fees	5,290		5,290
Continuing Education	1,557		1,557
Dental Supplies	58,798		58,798
Depreciation <sup>3</sup>	8,041	(8,041)	0
Dues & Subscriptions <sup>4</sup>	4,223	(1,000)	3,223
Electronic Billing	1,975		1,975
Employee Benefit Programs	9,751		9,751
Insurance	9,496		9,496
Interest Expense <sup>5</sup>	4,918	(4,918)	0
Laboratory	17,581		17,581
Landscaping <sup>6</sup>	1,835	(1,835)	0
Legal & Professional	1,568		1,568
Licenses & Permits	39		39
Meals <sup>7</sup>	627	(627)	0
Payroll Processing Fees	1,693		1,693
Pension & Profit Sharing <sup>8</sup>	25,875	(12,000)	13,875
Postage & Delivery	307		307
Printing & Reproduction	319		319
Refunds	1,328		1,328
Rent <sup>9</sup>		40,000	40,000
Salaries & Wages	206,447		206,447
Software Maintenance & Upgrades	2,304		2,304
Supplies	565		565
Taxes & Licenses <sup>10</sup>	40,905	(22,705)	18,200
Telephone	6,030		6,030
Travel <sup>11</sup>	2,914	(2,914)	0
Utilities	3,242		3,242
<b>TOTAL EXPENSES</b>	<b>420,055</b>		
<b>TOTAL ADJUSTMENTS</b>		<b>(15,737)</b>	
<b>TOTAL ADJUSTED EXPENSES</b>			<b>404,318</b>
<b>NET PROFIT</b>	<b>205,742</b>		<b>221,479</b>
<b>ADJUSTED NET PROFIT</b>			<b>221,479</b>

**NOTES**

- 1.) Amortization: Considered a non-cash expense.
- 2.) Automobile: Considered of personal benefit to the owner.
- 3.) Depreciation: Considered a non-cash expense.
- 4.) Dues & Subscriptions: Adjustment considered of personal benefit to the owner.
- 5.) Interest Expense: Assume Debt-Free. A new doctor will have his/her own debt structure as it pertains to the purchase of the practice.
- 6.) Landscaping: Expense included in Rent.
- 7.) Meals: Considered of personal benefit to the owner.
- 8.) Pension & Profit Sharing: Adjustment considered of personal benefit to the owner.
- 9.) Rent: Seller owns building. Adjusted to reflect estimated annualized Rent of \$4,000/yr.
- 10.) Taxes & Licenses: Adjustment reflects approximately \$14,505 personal residential and \$8,200 property taxes, considered of personal benefit to the owner.
- 11.) Travel: Considered of personal benefit to the owner.

**\*\*Above data has not been audited by Western Practice Sales.  
It is the Buyer's responsibility to verify if information is true and correct.**