

# PROFORMA INCOME STATEMENT

PRACTICE #DN-1261 12month P&L

*\*Office closed due to Covid from March 16 - July 2, 2020*

	Jan - Dec 2020	Adjustments	Proforma
Gross Receipts	114,504		114,504
<b>Net Receipts</b>	<b>114,504</b>		<b>114,504</b>
<b>Expenses:</b>			
Dental Supplies <sup>1</sup>	5,400	3,226	8,626
Janitorial	1,700		1,700
Laboratory <sup>2</sup>	1,967	5,298	7,265
Postage	150		150
Rent	32,412		32,412
Repairs & Maintenance	450		450
<b>Salaries &amp; Wages:</b>			
Associate DDS <sup>3</sup>	26,000	(26,000)	0
RDA	8,000		8,000
Front Desk	9,600		9,600
Telephone	2,542		2,542
Utilities	2,185		2,185
Waste Management	849		849
<b>TOTAL EXPENSES</b>	<b>91,254</b>		
<b>TOTAL ADJUSTMENTS</b>		<b>(17,476)</b>	
<b>TOTAL ADJUSTED EXPENSES</b>			<b>73,778</b>
<b>NET PROFIT</b>	<b>23,250</b>		<b>40,726</b>
<b>ADJUSTED NET PROFIT</b>			<b>40,726</b>

## NOTES

- 1.) Dental Supplies: Seller has multiple locations. Adjusted for bulk supply purchases not reflected on this Profit & Loss Statement.
- 2.) Laboratory: Adjusted to reflect actual & accurate lab expenses.
- 3.) Salaries & Wages: Adjusted Associate DDS' estimated salary, whose services may not be needed by new Owner/Operator.

**\*\*Above data has not been audited by Western Practice Sales.  
It is the Buyer's responsibility to verify if information is true and correct.**