

PROFORMA INCOME STATEMENT
PRACTICE #DN-1261 12month P&L

| | Jan - Dec 2019 | Adjustments | Proforma |
|--------------------------------|----------------|-----------------|----------------|
| Gross Receipts | 208,289 | | 208,289 |
| Net Receipts | 208,289 | | 208,289 |
| Expenses: | | | |
| Dental Supplies ¹ | 6,278 | 9,989 | 16,267 |
| Janitorial | 2,400 | | 2,400 |
| Laboratory ² | 3,028 | 9,838 | 12,866 |
| Postage | 300 | | 300 |
| Rent | 54,375 | | 54,375 |
| Repairs & Maintenance | 850 | | 850 |
| Salaries & Wages: | | | |
| Associate DDS ³ | 33,800 | (33,800) | 0 |
| Front Desk | 12,480 | | 12,480 |
| RDA | 10,400 | | 10,400 |
| Telephone | 2,542 | | 2,542 |
| Utilities | 2,623 | | 2,623 |
| Waste Management | 848 | | 848 |
| TOTAL EXPENSES | 129,924 | | |
| TOTAL ADJUSTMENTS | | (13,973) | |
| TOTAL ADJUSTED EXPENSES | | | 115,951 |
| NET PROFIT | 78,365 | | 92,338 |
| ADJUSTED NET PROFIT | | | 92,338 |

NOTES

- 1.) Dental Supplies: Seller has multiple locations. Adjusted for bulk supply purchases not reflected on this Profit & Loss Statement.
- 2.) Laboratory: Adjusted to reflect actual & accurate lab expenses.
- 3.) Salaries & Wages: Adjusted Associate DDS' estimated salary, whose services may not be needed by new Owner/Operator.

****Above data has not been audited by Western Practice Sales.
It is the Buyer's responsibility to verify if information is true and correct.**