

PROFORMA INCOME STATEMENT

PRACTICE #BC-1245 12-month P&L

**Office closed due to Covid from March 15 – May 31, 2020*

	Jan - Dec 2020	Adjustments	Proforma
Gross Receipts	695,770		695,770
Interest Income	6		6
Refunds	(6,361)		(6,361)
Net Receipts	689,415		689,415
Expenses:			
Advertising & Promotion	3,599		3,599
Automobile ¹	1,864	(1,864)	0
Bank Merchant Fees	15,284		15,284
Charitable Contributions ²	350	(350)	0
Computer & Internet	7,429		7,429
Continuing Education	275		275
Contract Labor ³	6,436	(6,436)	0
Dental Supplies	44,555		44,555
Depreciation ⁴	6,623	(6,623)	0
Dues & Subscriptions	1,628		1,628
Insurance			
Liability	2,481		2,481
Malpractice	8,442		8,442
Workers Comp	3,037		3,037
Interest Expense ⁵	310	(310)	0
Laboratory	32,286		32,286
Licenses & Fees	317		317
Meals ⁶	354	(354)	0
Office Supplies & Expense	18,133		18,133
Parking & Tolls	890		890
Patient Gifts ⁷	2,671	(2,671)	0
Payroll Processing Fees	2,003		2,003
Postage & Delivery	1,543		1,543
Professional Fees	6,585		6,585
Rent ⁸	65,386	(22,000)	43,386
Repairs & Maintenance	13,573		13,573
Retirement Plan	7,347		7,347
Salaries & Wages	183,422		183,422
Administrative ⁹	23,400	(23,400)	0
Salary-Officer ¹⁰	147,000	(147,000)	0
Taxes			
Payroll ¹¹	30,146	(9,000)	21,146
Property	8,765		8,765
Use	35		35
Telephone	5,734		5,734
Travel ¹²	3,068	(3,068)	0
Uniforms	2,222		2,222
Utilities	3,397		3,397
TOTAL EXPENSES	660,585		
TOTAL ADJUSTMENTS		(223,075)	
TOTAL ADJUSTED EXPENSES			437,510
NET PROFIT	28,830		251,905
ADJUSTED NET PROFIT			251,905

NOTES

- 1.) Automobile: Considered of personal benefit to the owner.
- 2.) Charitable Contributions: Considered of personal benefit to the owner.
- 3.) Contract Labor: Considered a one-time, non-recurring expense, of personal benefit.
- 4.) Depreciation: Considered a non-cash expense.
- 5.) Interest Expense: Assume Debt-Free. A new doctor will have his/her own debt structure as it pertains to the purchase of the practice.
- 6.) Meals: Considered of personal benefit to the owner.
- 7.) Patient Gifts: Considered of personal benefit to the owner.
- 8.) Rent: Seller owns building & pays himself inflated rent. Adjusted to fair market rent.
- 9.) Salaries & Wages-Administrative: Spouse salary considered of personal benefit to owner.
- 10.) Salary-Officer: Considered of personal benefit to the owner.
- 11.) Taxes-Payroll: Considered of personal benefit to the owner.
- 12.) Travel: Considered of personal benefit to the owner.

****Above data has not been audited by Western Practice Sales.
It is the Buyer's responsibility to verify if information is true and correct.**