

## PROFORMA INCOME STATEMENT

PRACTICE # EN-1204

	2019 S Corp	Adjustments	Proforma
Gross Receipts	1,165,562		1,165,562
Returns and Allowances	(21,356)		(21,356)
<b>Net Receipts</b>	<b>1,144,206</b>		<b>1,144,206</b>
<b>Expenses:</b>			
Accounting	1,725		1,725
Advertising	27,715		27,715
Amortization <sup>1</sup>	15,850	(15,850)	0
Automobile <sup>2</sup>	5,006	(5,006)	0
Bank Charges	6,589		6,589
Computer Expenses	12,473		12,473
Continuing Education <sup>3</sup>	21,137	(20,000)	1,137
Credit and Collection Costs	6,207		6,207
Dental Supplies <sup>4</sup>	157,662	(47,000)	110,662
Depreciation <sup>5</sup>	79,305	(79,305)	0
Dues & Subscriptions	1,752		1,752
Employee Benefit Programs <sup>6</sup>	38,490	(6,000)	32,490
Equipment Rental <sup>7</sup>	2,850	(2,850)	0
Insurance <sup>8</sup>	31,617	(19,500)	12,117
Interest Expense <sup>9</sup>	3,933	(3,933)	0
Janitorial	8,560		8,560
Laboratory	128,870		128,870
Legal & Professional	1,015		1,015
Meals <sup>10</sup>	2,311	(2,311)	0
Miscellaneous	589		589
Office Expense	19,076		19,076
OSHA/HIPPA Fees	1,294		1,294
Outside Services	20,675		20,675
Payroll Service Fee	2,971		2,971
Postage & Delivery	1,409		1,409
Printing & Reproduction	796		796
Reference Materials	82		82
Rent	57,964		57,964
Repairs & Maintenance	6,191		6,191
Salaries & Wages	244,364		244,364
Salary-Officer <sup>11</sup>	132,000	(132,000)	0
Security	1,689		1,689
Taxes & Licenses	39,449		39,449
Telephone	12,303		12,303
Uniforms	582		582
Utilities	4,336		4,336
Worker's Comp Ins	4,649		4,649
<b>TOTAL EXPENSES</b>	<b>1,103,486</b>		
<b>TOTAL ADJUSTMENTS</b>		<b>(333,755)</b>	
<b>TOTAL ADJUSTED EXPENSES</b>			<b>769,731</b>
<b>NET PROFIT</b>	<b>40,720</b>		<b>374,475</b>
<b>ADJUSTED NET PROFIT</b>			<b>374,475</b>

NOTES
<ol style="list-style-type: none"> <li>1.) Amortization: Considered a non-cash expense.</li> <li>2.) Automobile: Considered of personal benefit to the owner.</li> <li>3.) Continuing Education: Considered a non-recurring expense.</li> <li>4.) Dental Supplies: Considered a non-recurring expense.</li> <li>5.) Depreciation: Considered a non-cash expense.</li> <li>6.) Employee Benefit Programs: Considered of personal benefit to the owner.</li> <li>7.) Equipment Rental: Considered a non-recurring expense. Outstanding equipment leases are normally paid off from the proceeds from the sale of the practice.</li> <li>8.) Insurance: Considered of personal benefit to the owner.</li> <li>9.) Interest Expense: Assume Debt-Free. A new doctor will have his/her own debt structure as it pertains to the purchase of the practice.</li> <li>10.) Meals: Considered of personal benefit to the owner.</li> <li>11.) Salary-Officer: Considered of personal benefit to the owner.</li> </ol> <p style="text-align: center; color: blue; font-weight: bold; margin-top: 10px;"> <b>**Above data has not been audited by Western Practice Sales.                      It is the Buyer's responsibility to verify if information is true and correct.</b> </p>