

## PROFORMA INCOME STATEMENT

### PRACTICE #AN-1190

	2018 S Corp	Adjustments	Proforma
Gross Receipts	607,931		607,931
<b>Net Receipts</b>	<b>607,931</b>		<b>607,931</b>
<b>Expenses:</b>			
Advertising	3,545		3,545
Computer Expenses	9,721		9,721
Continuing Education	1,154		1,154
Contract Labor <sup>1</sup>	77,579	(77,579)	0
Credit Card Fees	7,970		7,970
Data Processing	835		835
Dental Supplies	28,563		28,563
Depreciation <sup>2</sup>	19,493	(19,493)	0
Dues & Subscriptions <sup>3</sup>	5,688	(3,000)	2,688
Filing Fees	50		50
Insurance	28,903		28,903
Interest Expense <sup>4</sup>	19,011	(19,011)	0
Janitorial	3,925		3,925
Laboratory	18,604		18,604
Management Fees <sup>5</sup>	18,000	(18,000)	0
Meals <sup>6</sup>	1,852	(1,852)	0
Miscellaneous	624		624
Office Association Dues	14,023		14,023
Office Supplies	9,309		9,309
Postage & Delivery	780		780
Professional Fees	2,385		2,385
Rent <sup>7</sup>	60,000		60,000
Repairs & Maintenance	2,478		2,478
Salaries & Wages	165,649		165,649
Salary-Officer <sup>8</sup>	72,000	(72,000)	0
Taxes & Licenses	14,173		14,173
Taxes			
CA State	800		800
Payroll	20,596		20,596
Telephone & Internet	4,542		4,542
<b>TOTAL EXPENSES</b>	<b>612,252</b>		
<b>TOTAL ADJUSTMENTS</b>		<b>(210,935)</b>	
<b>TOTAL ADJUSTED EXPENSES</b>			<b>401,317</b>
<b>NET PROFIT</b>	<b>(4,321)</b>		<b>206,614</b>
<b>ADJUSTED NET PROFIT</b>			<b>206,614</b>

NOTES
<p>1.) Contract Labor: Adjustment reflects estimated salary paid to Associate DDS.</p> <p>2.) Dues &amp; Subscriptions: Adjustment considered of personal benefit to the owner.</p> <p>3.) Depreciation: Considered a non-cash expense.</p> <p>4.) Interest Expense: Assume Debt-Free. A new doctor will have his/her own debt structure as it pertains to the purchase of the practice.</p> <p>5.) Management Fees: Considered of personal benefit to the owner.</p> <p>6.) Meals: Considered of personal benefit to the owner.</p> <p>7.) Rent: Seller owns condo unit. The estimated annual mortgage payment for a new owner would be \$60,395.72. This is based on the purchase price of \$1,275,000 w/ 10% down at an interest rate 2.3%* for a term of 25yrs. *SBA Loan rate as of Oct 2020.</p> <p>8.) Salary-Officer: Considered of personal benefit to the owner.</p> <p style="text-align: center;"><b>**Above data has not been audited by Western Practice Sales. It is the Buyer's responsibility to verify if information is true and correct.</b></p>