

PROFORMA INCOME STATEMENT
PRACTICE #DG-1156 2019 Tax Returns

Year end 2019	Dr D	Dr R	Combined	Adjustments	Proforma
Gross Receipts	730,111	566,196	1,296,307		1,296,307
Net Receipts	730,111	566,196	1,296,307		1,296,307
Expenses:					
Accounting		3,306	3,306		3,306
Advertising & Promotion	3,502	1,600	5,102		5,102
Amortization ¹	29,793		29,793	(29,793)	0
Bank Service Charges	8,105		8,105		8,105
Computer Software & Internet	2,083		2,083		2,083
Continuing Education & Training ²	35,480	969	36,449	(34,000)	2,449
Dental Supplies	69,015	25,006	94,021		94,021
Depreciation ³	30,441	7,883	38,324	(38,324)	0
Dues & Subscriptions	299	1,707	2,006		2,006
Employee Benefit Programs		1,414	1,414		1,414
Gardening		1,035	1,035		1,035
Insurance	6,502	6,943	13,445		13,445
Liability			0		0
Workers Comp	3,400		3,400		3,400
Interest Expense ⁴	19,007		19,007	(19,007)	0
Janitorial		2,232	2,232		2,232
Laboratory	45,728	66,455	112,183		112,183
Legal & Professional	2,841	1,485	4,326		4,326
Licenses & Permits	1,153		1,153		1,153
Marketing	772		772		772
Meals & Entertainment ⁵	4,274	224	4,498	(4,498)	0
Medical Supplies	15,328		15,328		15,328
Merchant Fees		4,182	4,182		4,182
Nitrous Oxide			0		0
Office Supplies & Expense		10,722	10,722		10,722
Outside Services ⁶	21,510	6,224	27,734	(18,627)	9,107
Payroll Fees	3,748		3,748		3,748
Postage & Delivery	2,680	1,648	4,328		4,328
Rent	65,554	66,580	132,134		132,134
Repairs & Maintenance	8,144	4,830	12,974		12,974
Salaries & Wages ⁷	284,699	143,614	428,313	(52,416)	375,897
Salary-Officers ⁸		175,500	175,500	(175,500)	0
Security	252	372	624		624
Software Subscription			0		0
Support ⁹	91,000		91,000	(91,000)	0
Taxes					
Payroll ¹⁰	23,574		23,574		23,574
Property			0		0
Taxes & Licenses	1,426	24,828	26,254		26,254
Telephone		5,531	5,531		5,531
Travel ¹¹	2,870		2,870	(2,870)	0
Uniforms	1,074	1,785	2,859		2,859
Utilities	4,088	5,867	9,955		9,955
Waste Disposal			0		0
TOTAL EXPENSES	788,342	571,942	1,360,284		
TOTAL ADJUSTMENTS				(466,035)	
TOTAL ADJUSTED EXPENSES					894,249
NET PROFIT	(58,231)	(5,746)	(63,977)		402,058
ADJUSTED NET PROFIT					402,058

NOTES

- 1.) Amortization: Considered a non-cash expense.
- 2.) Continuing Education & Training: Adjustment considered of personal benefit to the owner.
- 3.) Depreciation: Considered a non-cash expense.
- 4.) Interest Expense: Assume Debt-Free. A new doctor will have his/her own debt structure as it pertains to the purchase of the practice.
- 5.) Meals & Entertainment: Considered of personal benefit to the owner.
- 6.) Outside Services: Adjustment reflects estimated salary paid to Associate DDS, who has since retired.
- 7.) Salaries & Wages: Adjustment reflects estimated salary of Family & Assistant, considered of personal benefit to the owner.
- 8.) Salary-Officer: Compensation of Officers considered of personal benefit to the owner.
- 9.) Support: Compensation of Officers considered of personal benefit to the owner.
- 10.) Taxes-Payroll: Adjustment reflects Doctor's estimated payroll taxes.
- 11.) Travel: Considered of personal benefit to the owner.

****Above data has not been audited by Western Practice Sales.**

It is the Buyer's responsibility to verify if information is true and correct.