

PROFORMA INCOME STATEMENT
PRACTICE #DG-1156 2018 Tax Returns

Year end 2018	Dr D	Dr R	Combined	Adjustments	Proforma
Gross Receipts	918,626	663,944	1,582,570		1,582,570
Returns & Allowances		(2,575)	(2,575)		(2,575)
Net Receipts	918,626	661,369	1,579,995		1,579,995
Expenses:					
Accounting		2,150	2,150		2,150
Advertising & Promotion	7,921	2,400	10,321		10,321
Amortization ¹	765		765	(765)	0
Bank Service Charges		15	15		15
Bookkeeping		1,535	1,535		1,535
Business Services	214		214		214
Charitable Contributions ²		598	598	(598)	0
Computer Software & Internet	1,617		1,617		1,617
Continuing Education & Training ³	10,173	1,615	11,788	(9,000)	2,788
Dental Supplies	71,630	23,672	95,302		95,302
Depreciation ⁴	63,531	3,603	67,134	(67,134)	0
Dues & Subscriptions ⁵	7,844	1,679	9,523	(7,000)	2,523
Employee Benefit Programs		998	998		998
Gardening		794	794		794
Insurance	5,756	6,218	11,974		11,974
Workers Comp	3,995		3,995		3,995
Interest Expense ⁶	21,215	150	21,365	(21,365)	0
Janitorial		1,441	1,441		1,441
Laboratory	58,779	84,961	143,740		143,740
Laundry & Cleaning		1,402	1,402		1,402
Legal & Professional	1,571	1,487	3,058		3,058
Licenses & Permits	1,216		1,216		1,216
Meals & Entertainment ⁷	3,572	289	3,861	(3,861)	0
Medical Supplies	1,437		1,437		1,437
Merchant Fees	8,970	5,680	14,650		14,650
Office Supplies & Expense	17,150	9,877	27,027		27,027
Outside Services		5,411	5,411		5,411
Payroll Fees	2,057		2,057		2,057
Pension & Profit Sharing ⁸		40,000	40,000	(40,000)	0
Postage	2,559	1,815	4,374		4,374
Rent	63,586	66,820	130,406		130,406
Repairs & Maintenance	8,313	3,587	11,900		11,900
Salaries & Wages ⁹	455,272	166,456	621,728	(261,695)	360,033
Salary-Officers ¹⁰		175,500	175,500	(175,500)	0
Security	300	386	686		686
Taxes					
Payroll ¹¹	79,683		79,683	(17,670)	62,014
Taxes & Licenses	864	27,380	28,244		28,244
Telephone		4,647	4,647		4,647
Travel ¹²	4,221		4,221	(4,221)	0
Uniforms	1,617		1,617		1,617
Web Hosting	550		550		550
Utilities	6,940	4,573	11,513		11,513
TOTAL EXPENSES	913,318	647,139	1,560,457		
TOTAL ADJUSTMENTS				(608,809)	
TOTAL ADJUSTED EXPENSES					951,649
NET PROFIT	5,308	14,230	19,538		628,347
ADJUSTED NET PROFIT					628,347

NOTES

- 1.) Amortization: Considered a non-cash expense.
- 2.) Charitable Contributions: Considered of personal benefit to the owner.
- 3.) Compensation of Officers: Considered of personal benefit to the owner.
- 4.) Continuing Education & Training: Adjustment considered of personal benefit to the owner.
- 5.) Depreciation: Considered a non-cash expense.
- 6.) Interest Expense: Assume Debt-Free. A new doctor will have his/her own debt structure as it pertains to the purchase of the practice.
- 7.) Meals & Entertainment: Considered of personal benefit to the owner.
- 8.) Pension & Profit Sharing: Considered of personal benefit to the owner.
- 9.) Salaries & Wages: Adjustment for Officer, Associate DDS, Family & Assistant, considered of personal benefit to the owner.
- 10.) Salary-Officers: Considered of personal benefit to the owner.
- 11.) Taxes - Payroll: Adjustment for estimated taxes paid for Compensation of Officers, Family, & Assistants, considered of personal benefit to the owner.
- 12.) Travel: Considered of personal benefit to the owner.

****Above data has not been audited by Western Practice Sales.
It is the Buyer's responsibility to verify if information is true and correct.**