

PROFORMA INCOME STATEMENT

PRACTICE #CG-1110

| | 2019 S Corp | Adjustments | Proforma |
|------------------------------------|-----------------|------------------|----------------|
| Gross Receipts | 299,268 | | 299,268 |
| Net Receipts | 299,268 | | 299,268 |
| Expenses: | | | |
| Advertising | 345 | | 345 |
| Amortization ¹ | 4,858 | (4,858) | 0 |
| Automobile ² | 6,328 | (6,328) | 0 |
| Continuing Education | 1,909 | | 1,909 |
| Dental Supplies | 22,602 | | 22,602 |
| Depreciation ³ | 566 | (566) | 0 |
| Dues & Subscriptions ⁴ | 3,680 | (1,000) | 2,680 |
| Insurance | 10,010 | | 10,010 |
| Interest Expense ⁵ | 956 | (956) | 0 |
| Laboratory Fees | 18,373 | | 18,373 |
| Meals ⁶ | 3,264 | (3,264) | 0 |
| Merchant Fees | 12,333 | | 12,333 |
| Miscellaneous | 50 | | 50 |
| Office Expense ⁷ | 16,258 | (10,000) | 6,258 |
| Outside Services | 4,627 | | 4,627 |
| Parking & Tolls | 78 | | 78 |
| Payroll Processing Fees | 707 | | 707 |
| Postage | 952 | | 952 |
| Repairs & Maintenance ⁸ | 24,072 | (20,000) | 4,072 |
| Rent | 26,400 | | 26,400 |
| Salaries & Wages | 32,212 | | 32,212 |
| Salary-Officers ⁹ | 94,000 | (94,000) | 0 |
| Security | 1,426 | | 1,426 |
| Taxes & Licenses ¹⁰ | 11,469 | (7,520) | 3,949 |
| Telephone | 4,385 | | 4,385 |
| Travel ¹¹ | 5,084 | (5,084) | 0 |
| Uniforms | 474 | | 474 |
| Utilities | 6,294 | | 6,294 |
| | | | |
| TOTAL EXPENSES | 313,712 | | |
| TOTAL ADJUSTMENTS | | (153,576) | |
| TOTAL ADJUSTED EXPENSES | | | 160,136 |
| NET PROFIT | (14,444) | | 139,132 |
| ADJUSTED NET PROFIT | | | 139,132 |

| NOTES |
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| <p>1.) Amortization: Considered a non-cash expense.</p> <p>2.) Automobile: Considered of personal benefit to the owner.</p> <p>3.) Depreciation: Considered a non-cash expense.</p> <p>4.) Dues & Subscriptions: Adjustment considered of personal benefit to the other.</p> <p>5.) Interest Expense: Assume Debt-Free. A new doctor will have his/her own debt structure as it pertains to the purchase of the practice.</p> <p>6.) Meals: Considered of personal benefit to the owner.</p> <p>7.) Office Expense: Considered a one-time, non-recurring expense.</p> <p>8.) Repairs & Maintenance: Adjustment considered a one-time expense, which includes removal of ivy, installation of retaining wall, and replaced drainage system in parking area.</p> <p>9.) Salary-Officer: Considered of personal benefit to the owner.</p> <p>10.) Taxes & Licenses: Adjustment reflects Doctor's estimated payroll taxes.</p> <p>11.) Travel: Considered of personal benefit to the owner.</p> <p style="text-align: center;">**Above data has not been audited by Western Practice Sales. It is the Buyer's responsibility to verify if information is true and correct.</p> |