

PROFORMA INCOME STATEMENT
PRACTICE # AZ-1070

	2018 S Corp	Adjustments	Proforma
Gross Receipts	1,106,426		1,106,426
Returns and Allowances	(5,496)		(5,496)
Net Receipts	1,100,930		1,100,930
Expenses:			
Advertising	12,689		12,689
Automobile ¹	64	(64)	0
Bank Charges	10,736		10,736
Computer Expenses	152		152
Continuing Education	3,111		3,111
Depreciation ²	771	(771)	0
Dental Supplies	69,619		69,619
Dues & Subscriptions ³	7,949	(5,000)	2,949
Employee Benefit Programs	44,430		44,430
Gifts ⁴	3,518	(3,518)	0
Insurance	10,122		10,122
Interest Expense ⁵	9,514	(9,514)	0
Internet Expense	1,134		1,134
Janitorial	7,590		7,590
Laboratory-Outside Services	43,037		43,037
Legal & Professional	6,357		6,357
Meals ⁶	598	(598)	0
Miscellaneous	1,840		1,840
Office Expense	17,548		17,548
Pension & Profit Sharing ⁷	43,538	(37,000)	6,538
Postage & Delivery	7,167		7,167
Rent ⁸		61,200	61,200
Repairs & Maintenance	5,453		5,453
Salaries & Wages	238,471		238,471
Salary-Officer ⁹	238,149	(238,149)	0
Taxes & Licenses	35,885		35,885
Telephone	7,192		7,192
Tools ¹⁰	2,454	(2,454)	0
Travel ¹¹	950	(950)	0
Uniforms	141		141
Utilities	12,586		12,586
TOTAL EXPENSES	842,765		
TOTAL ADJUSTMENTS		(236,818)	
TOTAL ADJUSTED EXPENSES			605,947
NET PROFIT	258,165		494,983
ADJUSTED NET PROFIT			494,983

NOTES

- 1.) Automobile: Considered of personal benefit to the owner.
- 2.) Depreciation: Considered a non-cash expense.
- 3.) Dues & Subscriptions: High for industry standards. Adjusted to normalize.
- 4.) Gifts: Considered of personal benefit to the owner.
- 5.) Interest Expense: Assume Debt-Free. A new doctor will have his/her own debt structure as it pertains to the purchase of the practice.
- 6.) Meals: Considered of personal benefit to the owner.
- 7.) Pension & Profit Sharing: Adjusted for Seller's portion. Considered of personal benefit to the owner.
- 8.) Rent: Seller owns building. Estimated annualized rent for 3,400 sq ft @ \$1.50 sq ft.
- 9.) Salary-Officer: Considered of personal benefit to the owner.
- 10.) Tools: Considered a non-recurring expense
- 11.) Travel: Considered of personal benefit to the owner.

****Above data has not been audited by Western Practice Sales.
It is the Buyer's responsibility to verify if information is true and correct.**

