

PROFORMA INCOME STATEMENT
PRACTICE #AG-1079

	2018 S Corp	Adjustments	Proforma
Gross Receipts	1,057,507		1,057,507
Returns & Allowances	(20,825)		(20,825)
Net Receipts	1,036,682		1,036,682
Expenses:			
Advertising	11,146		11,146
Automobile ¹	2,024	(2,024)	0
Bank Charges	505		505
Computer & Internet	15,464		15,464
Continuing Education ²	743	1,757	2,500
Credit Card Fees	6,823		6,823
Dental Supplies	37,764		37,764
Depreciation ³	10,605	(10,605)	0
Dues & Subscriptions	4,150		4,150
Employee Benefit Programs ⁴	27,670	(16,390)	11,280
Insurance	8,564		8,564
Interest Expense ⁵	18,913	(18,913)	0
Janitorial	4,319		4,319
Laboratory	51,340		51,340
Legal & Accounting ⁶	7,274	226	7,500
Licenses & Permit	756		756
Meals ⁷	7,094	(7,094)	0
Office Supplies ⁸	16,186	(6,178)	10,008
Parking	2,516		2,516
Postage & Delivery	348		348
Professional Services ⁹	153,004	(63,505)	89,499
Rent ¹⁰	109,310	6,550	115,860
Repairs & Maintenance	4,491		4,491
Salaries & Wages ¹¹	299,253	(24,125)	275,128
Salary-Officer ¹²	38,365	(38,365)	0
Security System	2,478		2,478
Shipping	11		11
Taxes & Licenses			0
Payroll	27,854		27,854
City ¹³	20,042	6,254	26,296
State	1,600		1,600
Telephone	2,178		2,178
Travel ¹⁴	572	(572)	0
Uniforms	3,685		3,685
Utilities	12,155		12,155
TOTAL EXPENSES	909,202		
TOTAL ADJUSTMENTS		(172,984)	
TOTAL ADJUSTED EXPENSES			736,218
NET PROFIT	127,480		300,464
ADJUSTED NET PROFIT			300,464

NOTES
<p>1.) Automobile: Considered of personal benefit to the owner.</p> <p>2.) Continuing Education: Adjusted to expected annual expense of \$2,500 for new owner.</p> <p>3.) Depreciation: Considered a non-cash expense.</p> <p>4.) Employee Benefit Programs: Considered of personal benefit to the owner.</p> <p>5.) Interest Expense: Assume Debt-Free. A new doctor will have his/her own debt structure as it pertains to the purchase of the practice.</p> <p>6.) Legal & Accounting: Adjusted to reflect normal & customary fees for this category.</p> <p>7.) Meals: Considered of personal benefit to the owner.</p> <p>8.) Office Supplies: Considered of personal benefit to the owner.</p> <p>9.) Professional Services: DDS/Associate salary considered of personal benefit to the owner.</p> <p>10.) Rent: Adjusted to reflect monthly rent of \$9,655 (approx market rent).</p> <p>11.) Salaries & Wages: Adjusted to remove family member salary (\$45,760), hire replacement (\$60,000) and remove additional officer salary (\$38,365).</p> <p>12.) Salary-Officer: Considered of personal benefit to the owner.</p> <p>13.) Taxes & Licenses-City: Includes City Tax & Cam Charges of \$19,361.76/yr & reflected on prospectus.</p> <p>14.) Travel: Considered of personal benefit to the owner.</p> <p style="text-align: center;">**Above data has not been audited by Western Practice Sales. It is the Buyer's responsibility to verify if information is true and correct.</p>