

PROFORMA INCOME STATEMENT

PRACTICE #DG-1040

	Year end 2017	Adjustments	Proforma
Gross Receipts	1,216,170		1,216,170
Net Receipts	1,216,170		1,216,170
Expenses:			
Automobile ¹	1,712	(1,712)	0
Credit Card Fees	1,976		1,976
Dental Supplies	60,980		60,980
Depreciation ²	19,542	(19,542)	0
Dues	1,880		1,880
Education ³	4,694	(2,000)	2,694
Employee Benefit Programs ⁴	23,293	(15,759)	7,534
Insurance	7,622		7,622
Interest Expense ⁵	14,127	(14,127)	0
Laboratory	12,292		12,292
Legal & Professional	1,975		1,975
Meals & Entertainment ⁶	464	(464)	0
Office Expense	3,571		3,571
Pension & Profit Sharing ⁷	78,099	(56,108)	21,991
Postage	259		259
Promotion	6,503		6,503
Rent ⁸	251,846	(26,000)	225,846
Repairs & Maintenance	11,899		11,899
Salaries & Wages ⁹	371,169	(180,224)	190,945
Staff Meals ¹⁰	4,120	(4,120)	0
Taxes & Licenses ¹¹	27,951	(12,723)	15,228
Utilities	11,762		11,762
TOTAL EXPENSES	917,736		
TOTAL ADJUSTMENTS		(332,779)	
TOTAL ADJUSTED EXPENSES			584,957
NET PROFIT	298,434		631,213
ADJUSTED NET PROFIT			631,213

NOTES

- 1.) Automobile: Considered of personal benefit to the owner.
- 2.) Depreciation: Considered a non-cash expense.
- 3.) Education: Adjustment considered of personal benefit to the owner.
- 4.) Employee Benefit Programs: Adjustment reflects Doctor & family's health insurance, considered of personal benefit to the owner.
- 5.) Interest Expense: Assume Debt-Free. A new doctor will have his/her own debt structure as it pertains to the purchase of the practice.
- 6.) Meals & Entertainment/Staff Meals: Considered of personal benefit to the owner.
- 7.) Pension & Profit Sharing: Adjustment considered of personal benefit to the owner.
- 8.) Rent: Seller owns building. Adjustment to normalize annual rent.
- 9.) Salaries & Wages: Adjustments reflects estimated salaries paid to Doctor & Spouse, less \$60,000 for Administrator's estimated salary.
- 10.) Staff Meals: Considered of personal benefit to the owner.
- 11.) Taxes & Licenses: Adjustment reflects estimated taxes paid for Doctor & Spouse's salaries.

****Above data has not been audited by Western Practice Sales.
It is the Buyer's responsibility to verify if information is true and correct.**