

PROFORMA INCOME STATEMENT
PRACTICE #RN-814

	2016 S Corp	Adjustments	Proforma
Gross Receipts	1,126,688		1,126,688
Returns and Allowances	(10,709)		(10,709)
Net Receipts	1,115,979		1,115,979
Expenses:			
Advertising	23,101		23,101
Amortization ¹	453	(453)	0
Answering Service	817		817
Automobile ²	4,873	(4,873)	0
Bank Charges	7		7
Bookkeeping	13,500		13,500
Collection Expenses	568		568
Computer Software	556		556
Consulting ³	600	(600)	0
Continuing Education & Training	693		693
Credit Card Merchant Fees	23,265		23,265
Dental Supplies	67,907		67,907
Depreciation ⁴	5,987	(5,987)	0
Dues & Subscriptions	3,073		3,073
Gifts ⁵	159	(159)	0
Insurance ⁶	61,250	(56,542)	4,708
Employee Group Health	7,654		7,654
Workers Comp	2,546		2,546
Interest Expense ⁷	14,233	(14,233)	0
Internet & Office Cable	4,358		4,358
Janitorial	6,004		6,004
Laboratory	70,764		70,764
Landscape Maintenance	5,570		5,570
Laundry & Uniform	3,157		3,157
Legal & Professional	10,389		10,389
Licenses & Permits	6,500		6,500
Meals & Entertainment ⁸	647	(647)	0
Miscellaneous	55		55
Office Expense	5,592		5,592
Outside Services	266		266
Pension & Profit Sharing ⁹	92,887	(80,000)	12,887
Pension Administration	5,450		5,450
Pest Control	176		176
Postage	1,381		1,381
Printing	1,612		1,612
Rent ¹⁰	72,960	27,040	100,000
Repairs & Maintenance	14,090		14,090
Salaries & Wages ¹¹	194,955	(22,843)	172,112
Salary-Officer ¹²	190,150	(190,150)	0
Security	1,025		1,025
Shredding Service	816		816
Snow Removal	65		65
Staff Meetings	918		918
Staff Party ¹³	4,898	(4,898)	0
Taxes			
Payroll ¹¹	39,028	(18,084)	20,944
Personal Property	1,148		1,148
Real Estate	5,089		5,089
USE	110		110
Telephone	4,466		4,466
Travel ¹⁴	753	(753)	0
Utilities	6,047		6,047
TOTAL EXPENSES	982,568		
TOTAL ADJUSTMENTS		(373,182)	
TOTAL ADJUSTED EXPENSES			609,386
NET PROFIT	133,411		506,593
ADJUSTED NET PROFIT			506,593

NOTES

- 1.) Amortization: Considered a non-cash expense.
- 2.) Automobile: Considered of personal benefit to the owner.
- 3.) Consulting: Considered of personal benefit to the owner.
- 4.) Depreciation: Considered a non-cash expense.
- 5.) Gifts: Considered of personal benefit to the owner.
- 6.) Insurance: All insurance adjustments considered of personal benefit to the owner.
- 7.) Interest Expense: Assume Debt-Free. A new doctor will have his/her own debt structure as it pertains to the purchase of the practice.
- 8.) Meals and Entertainment: Considered of personal benefit to the owner.
- 9.) Pension & Profit Sharing: Adjustment reflects personal benefit to the owner.
- 10.) Rent: Seller owns building. Adjusted to reflect true annualized rent.
- 11.) Salaries & Wages: Adjustment reflects estimated salary paid to Seller's family member.
- 12.) Salary-Officer: Adjustment of \$109,000 for Doctor and \$81,150 for spouse, who works in office.
- 13.) Staff Meeting: Considered of personal benefit to the owner.
- 14.) Travel: Considered of personal benefit to the owner.

****Above data has not been audited by Western Practice Sales.
It is the Buyer's responsibility to verify if information is true and correct.**