

**PROFORMA INCOME STATEMENT**  
PRACTICE # BN-891

	2018 P&L	Adjustments	Proforma
Credit Card Payments	107,212		107,212
EFT Insurance Payments	17,015		17,015
Patients Fees	383,046		383,046
Refunds	(1,718)		(1,718)
<b>Net Receipts</b>	<b>505,556</b>		<b>505,556</b>
<b>Expenses:</b>			
Accounting	1,520		1,520
Automobile <sup>1</sup>	303	(303)	0
Bank Services Charges	96		96
Bank Services Charges - MC/Visa	2,314		2,314
Computer Expenses	818		818
Continuing Education & Seminars	668		668
Contract Labor	560		560
Dental Supplies	20,369		20,369
Dues & Subscriptions	1,857		1,857
Employment Fees	55		55
Entertainment & Meals <sup>2</sup>	1,156	(1,156)	0
<b>Insurance:</b>			
Other Insurance <sup>3</sup>	1,917	(1,917)	0
Professional Liability	1,770		1,770
Worker Comp	2,092		2,092
Laboratory	46,436		46,436
Laundry & Janitorial	1,360		1,360
Licenses & Permits	833		833
Magazines & Subscriptions	20		20
<b>Maintenance &amp; Repairs:</b>			
Buliding Maintenance	798		798
Buliding Repairs	43		43
Computer Repairs	300		300
Equipment Repairs	660		660
Landscape Maintenance	125		125
Miscellaneous	75		75
Non-Capital Equipment	536		536
Office Expense	7,811		7,811
Office Supplies	1,021		1,021
<b>Payroll Expenses:</b>			
FICA Expenses	11,539		11,539
Payroll Expenses - Other	1,050		1,050
Pension Aminstration Expense <sup>4</sup>	5,713	(5,713)	0
Postage & Delivery	1,212		1,212
Promotion - Staff	1,455		1,455
Promotion & Marketing	1,330		1,330
Rent	34,652		34,652
Security	531		531
Taxes- Property	317		317
Telephone	3,925		3,925
Travel <sup>5</sup>	1,588	(1,588)	0
Uniforms	1,356		1,356
Utilities	4,737		4,737
Wages <sup>6</sup>	123,834		123,834
<b>TOTAL EXPENSES</b>	<b>288,752</b>		
<b>TOTAL ADJUSTMENTS</b>		<b>(10,677)</b>	
<b>TOTAL ADJUSTED EXPENSES</b>			<b>278,074</b>
<b>NET PROFIT</b>	<b>216,805</b>		<b>227,482</b>
<b>ADJUSTED NET PROFIT</b>			<b>227,482</b>

NOTES
<p>1.) Automobile: Considered of personal benefit to the owner.</p> <p>2.) Entertainment &amp; Meals: Considered of personal benefit to the owner.</p> <p>3.) Insurance - Other: Person Health Insurance. Considered of personal benefit to the owner.</p> <p>4.) Pension Aminstration Expense: Considered of personal benefit to the owner.</p> <p>5.) Travel: Considered of personal benefit to the owner.</p> <p style="text-align: center;"><b>**Above data has not been audited by Western Practice Sales. It is the Buyer's responsibility to verify if information is true and correct.</b></p>