

PROFORMA INCOME STATEMENT
PRACTICE #Az-772

	2016 S Corp	Adjustments	Proforma
Gross Receipts	416,589		416,589
Net Gain ¹	177,978	(177,978)	0
Returns and Allowances	(1,619)		(1,619)
Net Receipts	592,948		414,970
Expenses:			
Accounting	6,620		6,620
Advertising	8,496		8,496
Automobile ²	2,147	(2,147)	0
Bank Charges	350		350
Computer & Internet	531		531
Contract Labor ³	119,921	(119,921)	0
Dental Supplies	32,668		32,668
Depreciation ⁴	32,037	(32,037)	0
Dues & Subscriptions	1,444		1,444
Insurance	8,048		8,048
Interest Expense ⁵	26,143	(26,143)	0
Laboratory	10,611		10,611
Legal	250		250
Meals & Entertainment ⁶	3,969	(3,969)	0
Merchant Fees	351		351
Office Supplies	1,852		1,852
Payroll Processing Fees	2,375		2,375
Postage & Delivery	227		227
Printing & Reproduction	53		53
Professional Fees	138		138
Promotion	3,609		3,609
Rent	20,751		20,751
Repairs & Maintenance	12,693		12,693
Salaries & Wages	103,962		103,962
Salary-Officer ⁷	52,000	(52,000)	0
Taxes-Payroll	12,179		12,179
Telephone	3,725		3,725
Travel ⁸	42	(42)	0
Uniforms	312		312
Utilities	3,997		3,997
TOTAL EXPENSES	471,501		
TOTAL ADJUSTMENTS		(236,259)	
TOTAL ADJUSTED EXPENSES			235,242
NET PROFIT	121,447		179,728
ADJUSTED NET PROFIT			179,728

NOTES
<p>1.) Other Income: Insurance proceeds, which are non-practice related income.</p> <p>2.) Automobile: Considered of personal benefit to the owner.</p> <p>3.) Contract Labor: Adjustment reflects estimated salary paid to Associate DDS working in practice, whose services may not be needed by new Owner in a practice this size, after the transition.</p> <p>4.) Depreciation: Considered a non-cash expense.</p> <p>5.) Interest Expense: Assume Debt-Free. A new doctor will have his/her own debt structure as it pertains to the purchase of the practice.</p> <p>6.) Meals and Entertainment: Considered of personal benefit to the owner.</p> <p>7.) Salary-Officer: Considered of personal benefit to the owner.</p> <p>8.) Travel: Considered of personal benefit to the owner.</p> <p style="text-align: center;">**Above data has not been audited by Western Practice Sales.</p> <p style="text-align: center;">It is the Buyer's responsibility to verify if information is true and correct.</p>